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The True Believer: Thoughts On The Nature Of Mass Movements is a 1951 social psychology book by American writer Eric Hoffer, in which the author discusses the psychological causes of fanaticism.

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But in reality, the hatred of a true believer is actually a disguised self-loathing and the fanatic is perpetually incomplete and insecure. (p. 85) Through their fanatical action and personal sacrifice, the fanatic tries to give their life meaning.

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Hoffer is primarily concerned with the active phase, the stage dominated by the True Believer. Frustration seems to be inherent in this personality type. He cautions that although mass movements share many traits this does not imply that they're equally harmful or beneficent. The book tries to understand and explain, not pass judgment.

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